

**Quest Diagnostics Incorporated**  
**Supplemental Revenue Information\***

|   | <u>2016</u>     | <u>2017</u>     | <u>2018</u>     |
|---|-----------------|-----------------|-----------------|
| <b>Revenue by product (in millions)</b>                                   |                 |                 |                 |
| Routine clinical testing services   | \$ 3,878        | \$ 4,006        | \$ 4,217        |
| Gene-based and esoteric (including advanced diagnostics) testing services | 2,335           | 2,449           | 2,409           |
| Anatomic pathology testing services                                       | 624             | 612             | 578             |
| All other   | 377             | 335             | 327             |
| Total net revenues  | <u>\$ 7,214</u> | <u>\$ 7,402</u> | <u>\$ 7,531</u> |

|  | <u>2016</u> | <u>2017</u> | <u>2018</u> |
|--|-------------|-------------|-------------|
| <b>Revenue by payer</b>                          |             |             |             |
| <i>Diagnostic information services revenues:</i> |             |             |             |
| Healthcare insurers:                             |             |             |             |
| Fee-for-service                                  | 34%         | 34%         | 32%         |
| Capitated  | 4           | 3           | 3           |
| Total healthcare insurers                        | <u>38</u>   | <u>37</u>   | <u>35</u>   |
| Government payers                                | 17          | 17          | 16          |
| Client payers                                    | 29          | 30          | 32          |
| Patient  | 11          | 12          | 13          |
| Total DIS  | <u>95</u>   | <u>96</u>   | <u>96</u>   |
| DS   | 5           | 4           | 4           |
| Net revenues                                     | <u>100%</u> | <u>100%</u> | <u>100%</u> |

\* This financial information should be used in conjunction with the consolidated financial statements included in forms 10-K and 10-Q.