

**Quest Diagnostics Incorporated**  
**Supplemental Revenue Information\***  
(in millions)

	<u>2015</u>	<u>2016</u>	<u>2017</u>
<b>Revenue by product</b>			
Routine clinical testing services	\$ 4,078	\$ 4,179	\$ 4,309
Gene-based and esoteric (including advanced diagnostics) testing services	2,256	2,335	2,449
Anatomic pathology testing services	631	624	612
All other	528	377	339
Total net revenues	<u>\$ 7,493</u>	<u>\$ 7,515</u>	<u>\$ 7,709</u>
	<u>2015</u>	<u>2016</u>	<u>2017</u>
<b>Revenue by payer</b>			
<i>Diagnostic information services revenues:</i>			
Managed care	\$ 3,558	\$ 3,621	\$ 3,757
Medicare & Medicaid	1,240	1,266	1,269
Hospital and reference laboratories	1,101	1,177	1,151
Patient	147	155	180
Physician and other	496	499	577
Employer	424	420	436
Total diagnostic information services revenues	<u>6,965</u>	<u>7,138</u>	<u>7,370</u>
<i>Other</i>	528	377	339
Total revenues	<u>\$ 7,493</u>	<u>\$ 7,515</u>	<u>\$ 7,709</u>

\* This financial information should be used in conjunction with the consolidated financial statements included in forms 10-K and 10-Q.